



## **Real Estate & Lending Technology Group Established by Morris, Manning & Martin, LLP**

Atlanta (September 4, 2001) - Morris, Manning & Martin, LLP, the fastest-growing law firm in the Southeast, is combining its experience and legal expertise in the technology arena and real estate and lending industries to form the firm's Real Estate and Lending Technology Group.

This group focuses on the technology and intellectual property legal needs of companies in the real estate and lending industries. The firm currently represents real estate and lending companies that are adopting new computer and Internet technology.

"This is not a new practice area for Morris, Manning & Martin," said Managing Partner Bob Saudek. "The firm has practiced in both technology and real estate for more than 15 years."

"Now the firm's real estate and lending lawyers, and the technology and intellectual property lawyers, will coordinate closely to benefit real estate companies and lenders that are using technology more than ever before," Saudek added.

"Computer and Internet technology is permitting many industries to conduct business more efficiently, including the real estate and lending industry," said Larry Street, who currently provides technology legal services to real estate and lending companies. "These companies face new challenges to integrating these new technologies into their business. Representing clients in this area requires experience in both industries, which we have," he adds. Street, who will head the Real Estate and Lending Technology Group, is the co-author of *Law of the Internet*, published by Lexis/Matthew Bender.

This group includes Sonny Morris, Larry Street, Bruce Wobeck, Paul Arne, John Harris, Tiane Sewell, Mike Greenlee and others. Group Members will

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continue their existing practice, which already includes significant representation of real estate and lending companies in technology matters.

The firm's expertise will help real estate and lending companies:

- Patent inventions they develop, including business method patents such as new ways to conduct business using Internet technology;
- Obtain contracts for telecommunications, software, computers, cable and Internet services;
- Provide telecommunications, cable and Internet services to tenants;
- Protect and exploit property trademarks;
- Apply new technology to the normal property management process; and
- Comply with privacy obligations.

The Real Estate and Lending Technology Group will make a presentation entitled "Exploiting Telecom and Cable Revenue Opportunities." It will explain how recent legal changes in telecommunication law affect the way clients can save, and make, money on telecommunications and cable services.

The event, which takes place at the firm's Buckhead office in Atlanta at noon on Monday, September 10, is by invitation only, and space is limited. For more information, call Gia Maddry at 404-233-7000, or e-mail her at gmaddry@mmmlaw.com.

### **Morris, Manning & Martin, LLP**

Morris, Manning & Martin, LLP ([www.mmmlaw.com](http://www.mmmlaw.com)) is involved in a sophisticated commercial transactional and litigation practice. The firm enjoys national prominence for its role in the technology, real estate, healthcare, corporate financial/securities and insurance industries. In 1999, the firm handled more IPOs than any other firm in the southeast, and was 9th in the nation when ranked by dollars raised. It also facilitated more than \$580 million of financing for its clients during 2000, including 9 of the top 25 venture capital deals in the southeast, and represented clients in mergers and acquisitions worth more than \$7 billion.

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