



**Confederation Life
Insurance & Annuity Co.**

*Plan of Rehabilitation and
Assumption Reinsurance
Agreement with Aetna Life
Insurance with Surety Company*

**Nationsbank of Texas,
N.A.**

*Term Loan To
IFS Insurance Holdings
Corporation*

**Jefferson Pilot
Corporation**

*Acquisition of
Alexander Hamilton Life
Insurance Company of America*

**ManagedComp National
Insurance Company**

*Acquisition of
Financial Security
Assurance International, Inc.*

**Omni Insurance
Group, Inc.**

*Merger with
The Hartford Fire Insurance Company
and Coupe Acquisition, Inc.*

**Jefferson Pilot
Corporation**

*Acquisition of
Chubb Life Insurance
Company*

**Sterling Life Insurance
Company**

*Stock Purchase Agreement
Between Sterling Holdings Inc.
and Clarendon National
Insurance Company*

**VHV Beteiligungs,
A.G.**

*Assignment of
Limited Partnership Interests*

SunTrust Banks

*Formation of
Cherokee Reinsurance
Company*

**Americaid
Community Care**

*Joint Venture with
Blue Cross/Blue Shield
of Georgia, Inc.*

**Coastal States Life Insurance
Company**

*Plan of Liquidation and Assumption
Reinsurance Agreement with
Security First Life Insurance Co.*

**Reassurance Company
of Hannover**

*Assumption Reinsurance Agreement
between Investment Life Insurance
Co. of America in Liquidation and
Reassurance Company of Hannover*

**Consumer Financial
Network, Inc.**

(Subsidiary of iXL Holdings)

*Formation of Internet
Platform Insurance Agency*

**PennCorp
Financial, Inc.**

*Purchase from
Primerica*

**Thomco Insurance
Agency**

*Managing General Agency
Agreement
with Reliance Insurance Company*

InsureRate

(Subsidiary of HomeCom Communications)

*Formation of Internet
Platform Insurance Agency*

SouthTrust, Inc.

*Formation and Licensing of
SouthTrust Insurance Agency
in Georgia*

**Blue Cross/Blue Shield
of Georgia, Inc.**

*Business Combination of
Maryland and District of
Columbia Blue Cross Plans*



Representative Insurance, Healthcare & Financial Services E-Commerce Transactions

Consumer Financial Network

*Youdecide.com
(a majority-owned subsidiary
of iXL Enterprises)
Formation and Licensing of
Online Insurance Comparison-
Shopping Firm*

SimplyHealth.com

*Venture Capital Financing
Transaction and Multi-State
Insurance Agency Licensing for
Internet Health Insurance Agency*

Consumer Insurance Services of America

*(as a subsidiary of
Insurance Holdings of America)
Regulatory Advice for Kiosk-Based
Insurance Distribution Firm*

InsurQuote Insurance Services

*Multi-State Regulatory Advice to
E-commerce Insurance Rating
Engine Software Company*

Royal & Sun Alliance

*Joint Venture with
eCoverage.com*

ilife.com

*Acquisition of
Pivot.com from Midland Life
Insurance Company*

CNA Pro

*General Insurance
E-commerce Representation*

InsLogic.com

*Regulatory & Privacy Advice for
Call Centers Serving Insurance
E-commerce Firms*

nFront, Inc.

*IPO of Internet Banking
Outsource Services Provider*

Pivot.com

*Multi-State Insurance
Regulatory Advice for Internet
Based Insurance Agency*

Answer Financial

*Regulatory Advice to Online
Insurance Comparison-
Shopping Firm*

Ceres Group QQLink.com

*Formation and Capitalization
of a B2B Insurance E-Commerce
Distribution Facility*

Brightlane.com

*E-Commerce Health Insurance
Distribution Agreement with
eHealthinsurance.com*

DotPlanet.com

*General Insurance E-Commerce
& Corporate Representation for
Online Insurance Brokerage
Platform*

Penn Treaty

*General Insurance
E-Commerce Representation*



SimplyHealth.com

*Exclusive Health Insurance
E-Commerce Channel Agreement
with Healtheon/WebMD*

eCredible.com

*General Representation of
Netherlands based B2B Online
Provider of Accounts Receivable
Factoring Certificates*

Financial Toolbox

*Capital Raising & General
Insurance E-Commerce
Representation for Online
401(k) Investment Advisory Firm*

TheBenefits.net

*General Insurance E-Commerce
& Corporate Representation for
B2B Online Health Insurance
Brokerage Platform*

FuturoSeguro.com

*Capital Raising & General
Insurance E-Commerce
Representation for Latin
American focused Online
Insurance Brokerage Firm*

InsureTrust.com

*General Insurance E-Commerce
& Corporate Representation for
E-Commerce Liability Insurance
Brokerage and Security
Services Firm*

Brightlane.com

*E-Commerce Property &
Casualty Distribution Agreement
with CoverageCorp.com*

VirtualPiggyBank.com

*Capital Raising & General
Corporate and E-Commerce
Representation for Internet Based
Affinity Group Banking Business*

InsureWave.com

*Capital Raising & General
Insurance E-Commerce
Representation for B2B Online
Insurance Brokerage on
an ASP Platform*

LifeUnderwriters.com

*Capital Raising & General
Insurance E-Commerce
Representation for Online Life &
Health Insurance Underwriting
Platform*

BuyTrek.com

*Venture Capital Financing for
Consumer Services
Comparison-Pricing Firm*

OneShield.com

*General Insurance E-Commerce
and Corporate Representation for
Online Commercial Property &
Casualty Insurance Brokerage
Exchange Platform*

Countrywide Insurance Services, Inc.

*Multi-state Insurance Regulatory
Advice for Internet-Based
Personal Lines Insurance Agency*

YouZoom.com

*Multi-State Insurance
Regulatory Advice for Internet-
Based Personal Lines, Property
& Casualty Insurance Agency*

LifeInsuranceAuction.com

*Multi-State Insurance Regulatory
Advice for Internet-Based Viatical
& Life Settlement Online
Exchange*

Assurant Group

*General Insurance
E-Commerce Representation*

Derivion

*Venture Capital Financing
Transactions for Electronic
Billing, Payment and
Presentment Firm*

Pivot.com

*Sale of Pivot.com to First
Union National Bank*